

Management at DMU are pursuing a risky **35-year** joint venture with the **'for-profit'** private education provider **INTO University Partnerships**.

INTO has a long history of financial losses, under-recruitment and lower than advertised student progression ratios to partner institutions.

Management claim that there is no viable alternative to a partnership with INTO. Yet, all the other universities who rejected a partnership with INTO so far, have clearly managed to find viable alternatives.

Management refuse to consult with UCU and with the wider University Community whether DMU should engage with INTO and start a proper debate about viable alternatives to this dangerous partnership.

Joint ventures with INTO are a big financial risk. Other university partnerships with this company have suffered heavy financial losses, for example:

- INTO's partnership with City University lost £2.5 million in FY 09/10, and announced a further

